How Technology and Insurance are Shaping Construction Risk Management

[Live Panel]

Moderated by Kyle McGee
Autodesk Construction Solutions
Strategic Partnerships Manager
About the moderator

Kyle McGee
ACS Strategic Partnerships Manager

Produces and manages synergistic partnerships between ACS’s technology offerings and Construction Insurance Brokers and Carriers.

Kyle has collected experience across Corporate Finance, SaaS Technology Sales, and Construction Risk Management software throughout his career.
The construction industry is changing quickly with technology leading the charge.

Highly strategic, data informed decisions are leading to proactively reduced unforeseen project changes.

The pairing of technology and insurance products is bringing new and impactful advantages to risk strategy.

Increased investment in good subcontractor qualification practices, risk mitigation planning, site safety, and project incident prioritization.

Panelists from the technology, construction, and insurance industries will discuss the world of construction risk management and its future.
Let’s meet our panelists
Rose Hall
Strategic Operations Manager, Risk Engineering
AXA XL Insurance

Joined the insurance industry by way of construction risk management. A problem-solver and consultant for her clients and colleagues, Hall’s breadth of experience ranges from engineering, construction and expert witnessing to risk management and insurance.

By leveraging her diverse experiences, knowledge and skill set, she helps customers solve risk problems and improve their businesses. She serves as an ambassador and spokesperson for AXA XL, presenting at industry events and participating in networking and educational organizations, including leadership and advisory board roles with the International Risk Management Institute, The CLM and ClaimsXchange.

She is also a mentor, which she considers “an immensely rewarding opportunity to empower others and advocate for their success in personal and professional settings.”
TC Neuhs
Director of Financial Operations & Purchasing
Urban Atelier Group

Leads his team in identifying and developing successful subcontractor and schedule requirements and quality expectations. From the pre-construction and bidding phase to contract negotiation and execution, he ensures the right subcontractors are recommended and selected for each project, utilizing his previous experience successfully managing the procurement of more than $600MM in construction services.

Manages the UAG Subcontractor Prequalification process, which includes the financial underwriting of each subcontract and the employment of various risk management strategies to ensure subcontractor performance meets the demands of each project and client. Reviews and manages Subcontractor insurance policies for conformance with project-specific requirements or conditions, CCIP, OCIP, or conventional insurance programs.

With previous experience at a national development firm, he fully understands the client’s needs and expectations for developing a successful project from the inception, allowing him to best consider and evaluate risk, financial stability and previous experience for the most favorable outcomes for all parties.
Zac Hays
Director, Product Development for Preconstruction

Autodesk Construction Solutions

Leads product design and development for Autodesk’s construction bidding, risk, & intelligence products. As a member of the Construction Solutions R&D Board, he also helps with the strategy and development of the entire Autodesk Construction Cloud portfolio.

Zac came to Autodesk through the 2019 acquisition of BuildingConnected, where he spent four years as VP of Product. Zac has over 15 years of experience in product development at startups and large tech companies including Microsoft, Nokia, and TiVo. He holds a bachelor’s degree in Computer Science from UC San Diego and gets to enjoy living and working in San Francisco with his wife and two young daughters.
A view into the past
How would you paint a picture of risk management practices 10 years ago?
What did a typical insurance product portfolio look like 10 years ago?
Current state of reality
The environment is shifting

Projects have become increasingly complex and more risk prone

The market must keep up by focusing on pairing technology and insurance
How expansive is the construction technology market today?

Which of those technologies help to prevent and reduce risk?
How have construction insurance products advanced to meet the industries needs today?
How have insurance carriers and brokers partnered with technology providers to enhance value to mutual clients?
What technologies and insurance products have you adopted and implemented to keep pace with project demands?
The importance of modernization

Legacy tools and processes can hold you back from taking on more complex work and more strategic insurance tools
How would you describe a best in class Tech Stack + Insurance Portfolio for your modern General Contractor?
Where we are headed
How will both Tech and Insurance providers leverage data to bring the next revolution to construction risk management?
How will these future solution sets help ensure project success?
To wrap this conversation up
The ecosystem has changed & it is adopting technology

- How can technology and insurance products help my business?
- How can I implement technology to my workflows?
- How can I optimize technological workflows to fit my specific needs?